

# CAPABILITY STATEMENT

7540 Maidenhead Dr. Hanover, MD 21076

## COMPANY OVERVIEW

**Prime One Technologies** is an 8(a)-pending small business specializing in designing and deploying mission-critical Unified Communications (UC) and secure IT solutions for the federal government. Our team brings over a decade of hands-on experience leading enterprise-scale projects for agencies including HHS, FDA, and DOL, ensuring our clients receive expert, reliable, and compliant technical services.

## CORE COMPETENCIES

- **Cybersecurity Compliance (NIST/CMMC):** Gap analysis, remediation, policy development, and **M365** security implementation for **CMMC Level 2** readiness.
- **Enterprise Unified Communications (UC):** Large-scale deployment, migration, and support for **Cisco**, **Microsoft Teams**, and collaboration platforms.
- **Audiovisual (AV) & VTC Integration:** Design and installation of secure **AV/VTC** systems for conference rooms, courtrooms, and command centers.
- **Secure & Compliant Managed IT:** Full-spectrum (Tier 1-3) IT operations with a focus on supporting **ISO 9001/20000/27001** certified environments.
- **Custom Automation & Cloud Engineering:** Development of custom tools and scripts to improve efficiency and support cloud infrastructure on **Azure**.

## KEY DIFFERENTIATORS

- **Deep Federal Expertise:** Our principal personally led UC deployments for over **20,000 users at FDA and 40,000 users at NIH**, demonstrating unparalleled expertise in complex federal environments.
- **Cybersecurity Compliance Specialists:** Proven, hands-on experience leading federal contractors through the **CMMC/NIST SP 800-171** compliance lifecycle, from gap analysis to technical implementation.
- **Innovation & Quantifiable Results:** We develop custom applications to improve efficiency, including one solution that saved an estimated **4,000 man-hours** on a federal E-911 project.
- **8(a) Certified (Pending):** Offering federal agencies a streamlined, flexible, and efficient procurement path for direct awards.

## PAST PERFORMANCE

### U.S. Department of Homeland Security (DHS/ICE) | Subcontractor

*Project: Enterprise VTC & Courtroom Collaboration System Deployment*

As a key subcontractor, we provided comprehensive VTC systems integration across multiple mission-critical facilities, including courtrooms and conference rooms, enhancing ICE's remote communication and operational capabilities.

### Obverse, Inc. (Prime Contractor)

*Project: NIST 800-171 / CMMC Level 2 Compliance & M365 Security Implementation*

As the prime contractor to Obverse, Inc., a federal supplier, we are leading a comprehensive cybersecurity initiative to prepare them for CMMC Level 2 certification. Our role encompasses the full compliance lifecycle, positioning our client to confidently compete for DoD contracts.

### VERSA Integrated Solutions, Inc. (Prime Contractor)

*Project: Managed IT Services with ISO 9001/20000/27001 Compliance Support*

As the prime contractor to VERSA Integrated Solutions, Inc., we provide secure managed IT services. We directly support our client's ISO-certified environment, providing the technical evidence and oversight to facilitate successful audits and ensure a compliant IT backbone.

## COMPANY DATA

**NAICS Codes:** 541512 (Primary), 541511, 541513, 541519

**PSC Codes:** DE01 (End User), DE02 (Data Center), DF10 (IT Management Support)

**Accepts Government Purchase Cards:** Yes